



the focus

2018

DEAR FRIENDS,

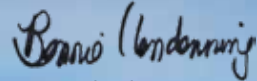
Usually when people talk about investment, they are referring to a retirement plan or an income stream. At Focus on Tanzanian Communities, we regard each of you as an investor, committed to a brighter future for thousands of Tanzanians.

For over 20 years, your support has helped improve education, healthcare, and women's empowerment initiatives in some of Tanzania's most remote communities. Over \$3 million has been invested in classrooms and teacher housing, women's entrepreneurship programs, boreholes to provide clean water, and a vital medical facility.

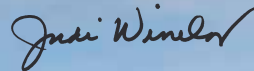
Already your investments are reaping huge dividends. Student attendance and graduation rates are higher than ever before. At Haymu, 99.8% of students now graduate from primary school. Hundreds of women have built small businesses that support their local economy. Rates of infant mortality and preventable waterborne diseases have plummeted.

Thank you, from the bottom of our hearts, for choosing to invest in the people of Tanzania. You'll see as you read through these pages how much your partnership with us has already accomplished and why we depend on your support to continue on our mission.

Asante sana,



Bonnie Clendenning
Board President,
Focus on Tanzanian Communities



Judi Wineland
Director, Focus on Tanzanian Communities
Co-Director, Thomson Safaris

ALL BECAUSE OF YOU

THANKS FOR CARING AND SHARING!



COCOBA is empowering women



A FoTZC-built dorm protects girls from having to live 40 miles from home in unsafe housing



Healthy children have better school attendance

“Thomson Safaris introduced us to the wonderful people of Tanzania who confront severely challenging conditions and sincerely welcome the opportunity to make improvements. FoTZC provides us with an opportunity to express our appreciation to the Tanzanians who made our most memorable experiences possible. To ensure the project funding for FoTZC continues, we invite you to join us in supporting this most valuable organization now and in the future. – Ann and Walt Przygocki, Denver, North Carolina



HEALTH

THE FOUNDATION FOR A BETTER TOMORROW

Without your health, you have nothing. But so often, we take the building blocks of good health for granted. Clean water, sanitary living spaces, and access to the most basic care are a given in the western world, but in the remote outposts of Northern Tanzania, access to these luxuries can be difficult – even impossible – to find. Thanks to you, that's changing. Your generosity is bringing a healthier, safer and more productive life into reach for thousands of Tanzanians.





We're partnering with communities to build a healthier future. To date your donations have:

Constructed sanitary latrines at educational facilities

- Sixteen new toilets at Haymu Primary School are keeping students healthy so that they can focus on learning.
- Twelve new toilets at the COCOBA training site allow women to attend classes that focus on vital entrepreneurship skills.

Brought professional healthcare to rural communities

- Additional staff housing at the FoTZC-built Sukenya medical dispensary has allowed for additional staff, which means more patients' needs are being met every day.

“Teacher Abuu, a disabled teacher at Haymu, struggled when teaching all day because he could not manage to use the old toilet. The new toilets are suitable for him, and now he can be comfortable all day. He is most thankful and sends special appreciation.

– Elizabeth Mwakajila,
FoTZC Project Administrator in Tanzania



EDUCATION

OPENING NEW DOORS FOR TANZANIA'S CHILDREN

It's a simple math problem: what single variable can you add to a child's upbringing to give them a bigger, brighter future? The solution is education. It's a key that unlocks whole new horizons, which is why education has been central to FoTzC's mission from its inception. But in rural Tanzania, schools are often in remote locations, overcrowded, underfunded, and poorly staffed. Your investments are paying off for thousands of students in Tanzania.





Community members admire a newly-built house for two teachers.

ELIZA POWELL

THE PROBLEM:

- Without adequate housing, the Tanzanian government won't send teachers to remote rural areas, where the need is often greatest.
- Long walking distances, overcrowded classrooms, and preventable illnesses keep children from attending school.

THE FOTZC SOLUTION:

- **23 new schools and classrooms** are giving hundreds of students a space to learn, play, and grow.
- **2 student dormitories and housing for two additional teachers** at Soit Sambu were completed for less than \$300,000. Attendance now averages 98%. 46% of students passed their exams and are now in high school, up from a passing rate of less than 10%.
- **19 teacher houses** have allowed the Tanzanian government to send 38 teachers to the remote communities of FoTZC partners.

“Visiting the school was quite humbling. Although they have meager supplies and must share textbooks and science equipment, it is very clear that these children are motivated to excel to their highest abilities. We feel privileged to donate to their bright future.”

– Barbara and Russ McFadden,
San Miguel, CA



WOMEN'S EMPOWERMENT

THE FUTURE IS FEMALE

In many cultures, women and girls rarely receive the same opportunities as men. One of the most fundamental divides is education. Girls are often kept from completing school. Without a firm educational foundation, they lack the choices available to men later in life.





The Community Conservation Banking program, or COCOBA, trains women in entrepreneurship skills and provides small loans to help them establish environmentally-friendly independent businesses.

Your investment in their futures has enabled them to invest in their own communities. Their wages help fund education, purchase food, and provide healthcare for their families. Perhaps more importantly, the independence that small business ownership fosters gives them a stronger voice in their communities – the first step toward true equality.

NEW SKILLS, NEW OPPORTUNITIES:

- Participants learn basic bookkeeping and business skills.
- COCOBA's microfinance program helps women open a variety of businesses, from leather tanning, to beekeeping, to grey-water gardening, to the maize mill shown here.
- To date 234 COCOBA women have started their own small businesses, up from just five before COCOBA.

Your generous support will help provide vital additional training to these women, allowing their businesses to become financially sound.

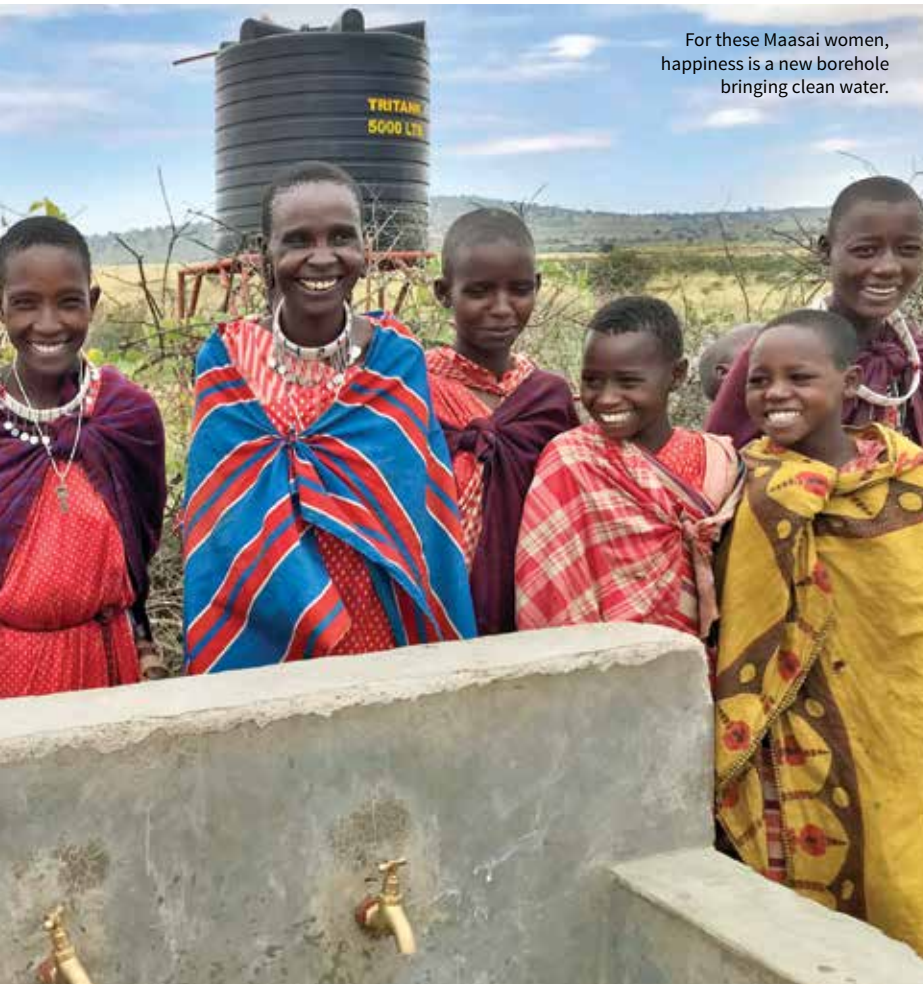


WATER

A HUMAN RIGHT

Access to clean water is essential to the realization of all human rights, as recognized by the United Nations in 2010. In the western world, it's readily accessible. But in rural northern Tanzania clean water is a precious commodity, and far too many people have limited access. Thanks to your generous and continued investments, clean water is now accessible to thousands of Tanzanians.





For these Maasai women, happiness is a new borehole bringing clean water.

THE RIPPLE EFFECT OF SEVEN BOREHOLES IN RURAL COMMUNITIES

Boreholes are deep wells from which the water is pumped into large storage tanks and then piped as needed to spigots in the area.

- The clean water these boreholes provide has helped over 5,000 Tanzanians in these communities avoid deadly water-borne illnesses.

Ganako	Sunkenya/Embash
Mondorosi	Sunkenya /Olokoboi
Orkuyene	Sunkenya/Orangai
Oloipiri	

- Fewer illnesses improve student attendance.
- Women are no longer at risk for sexual attacks during long treks for water.
- Although all students are required to go to school, it has been hard for parents to ensure schooling when at the same time they need water. Boreholes allow clean water nearby and therefore support parents' desires to see their children educated.



Board members Judi Wineland and Karen Dial discuss project priorities with William Alais, Olopiri Ward Councillor.

All administration and development costs are covered by board members and a generous foundation. This means that 100% of your investment goes directly to funding new projects in our Tanzanian partner communities.

ABOUT US

Focus on Tanzanian Communities was formed in 1997 by a group of passionate travelers. For the past 21 years, FoTZC has invested millions of dollars in initiatives and projects that align with the needs of local communities. Led by a volunteer board, members periodically visit Tanzania at their own expense to assess the efficacy of past projects. They meet with local officials, village elders, and community groups to identify sustainable future projects based on local prior-

ities. In addition to giving their time, each board member is also a financial investor. As an investor, you are our partner in everything we do. Your feedback is vital in shaping the future of FoTZC and the future of our partner communities in Tanzania. Whether you choose to designate your investment to education, health, women's empowerment, or simply the area of greatest need, you are enabling our Tanzanian partners to overcome the most pressing challenges in their communities.

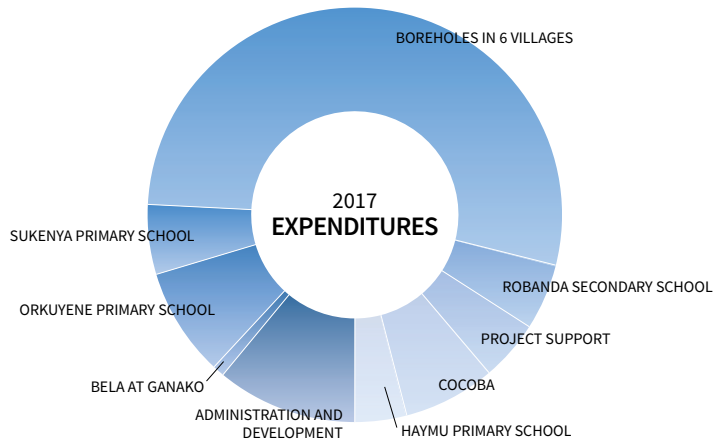
2017 FINANCIALS

Revenue and Expenditures for January 1, 2017 through December 31, 2017

REVENUE

Cash Donations	\$383,519
In-Kind Gifts (Thomson Safaris)	\$15,000

TOTAL REVENUE \$398,519



EXPENDITURES

Projects	89%	\$409,483
BELA at Ganako		\$4,200
Orkuyene Primary School		\$38,988
Sukenya Primary School		\$25,027
6 Boreholes benefitting 5,000+ villagers: <i>Ganako, Orkuyene, Embaash, Oloipiri, Sunkenya, Mondorosi</i>		\$244,683
Robanda Secondary School		\$23,339
Project Support		\$21,864
COCOBA-women's empowerment		\$33,264
Haymu Primary School		\$18,118
Administration & Development	11%	\$50,476
State Registrations and Tax Preparation		\$17,695
Marketing		\$9,180
Office Supplies		\$2,372
Administrative Support		\$14,945
Bank Fees & Insurance		\$2,721
Database Maintenance		\$3,563
TOTAL EXPENDITURES	100%	\$459,959

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DONORS

FoTZC board members and our Tanzania partners are deeply grateful to you for investing in Focus on Tanzanian Communities; your generosity makes these projects possible.

Donations received between September 1, 2017 through August 31, 2018

\$10,000 +

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FOCUS
ON
TANZANIAN
COMMUNITIES

c/o Thomson Safaris
14 Mount Auburn Street
Watertown, MA 02472

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OUR MISSION

To overcome economic and social challenges in Tanzania by partnering with local communities to support education, health care, women's empowerment, and other sustainable community development initiatives.

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