



the focus
20TH ANNIVERSARY EDITION

DEAR FRIENDS,

Thank you! We are incredibly proud to be celebrating our 20th anniversary in 2017, and we could not have done it without you. That's 20 years of projects across northern Tanzania supporting education, healthcare, and women's empowerment. Over our 20 years, we've raised and spent close to \$3 million on classrooms, teachers' housing, boreholes, women's entrepreneurship programs, and a medical facility. Your generosity has made it all possible!

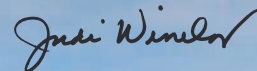
Tanzania is experiencing an historic drought this year. We are continuing to work on education, women's empowerment, and health, but the effect of water ripples through all facets of life in Tanzania, so we are focusing on drilling five boreholes in the Loliondo area. This will help to alleviate the pressure of having to search for water.

Please join us in celebrating 20 years of extraordinary projects by making a gift to FoTZC today! We appreciate your support!

Asante sana,



Constance R. Cork
President, Focus on Tanzanian Communities



Judi Wineland
Director, Focus on Tanzanian Communities
Director, Thomson Safaris

THANK YOU!

Thank you to all of our donors, partners, and board members past and present for making the last 20 years possible. Here's what they are saying about FoTZC:

“All of us – Grammy, Poppa, and grandkids – were off to Tanzania with Thomson, chosen because we could support the Tanzanian people by donating to FoTZC. We applaud and support the investment in schools, dispensaries, education for women, and digging wells! Clean water is a must! FoTZC focuses on giving back to the people of Tanzania, and with happy hearts we encourage generous donations to this organization.

Larry and Pam Wear
Chico, California

“We are proud of the great work FoTZC has supported in our ward and we value our connection with FoTZC. We truly are blessed to have received these projects that we have needed for years. Before FoTZC came to Oloipiri, support for education, health care, women's economic empowerment, and water was either weak or non-existent as compared to the rest of the country. That is why we are most appreciative of your continuing support in overcoming social challenges facing our communities in Oloipiri ward.

William Alais
Oloipiri Ward Councilor

“Now that I have retired from the FoTZC board of directors, my long-term hope for the organization is that it can be a positive force for educational advancement and sustainable economic development for Tanzanians while helping to preserve the country's natural and scenic grandeur. Tanzania faces great economic and population pressures. Maintaining the country's culture and beauty in the face of those pressures will not be easy. I believe that FoTZC will play a constructive and beneficial role.

Rich Johnston
FoTZC founder

FOTZC TURNS 20!

We are celebrating our 20th year working on sustainable projects in northern Tanzania, and it's all thanks to you! Here is a look back at some of the highlights of what we've accomplished over the past two decades.

Friends of Tanzanian Schools was founded by past guests of Thomson Safaris and Judi Wineland, Director of Thomson Safaris

1997

Began working at Nainokanoka Primary School

2002



Finished building Sakila Primary School – 6 classrooms, 3 teachers' houses, a computer room, and we installed electricity!

2007



Began working on community development projects and changed our name to Focus on Tanzanian Communities

2009

Launched projects in Loliondo – a new community for FoTzC

2010

Constructed teachers' housing at three separate schools

2011



Built a girls' dormitory at Soit Sambu Secondary School so the girls don't have to sleep two to a bed

2013



Built a boys' dormitory to replace a destroyed dorm

2016

Focus on water – drilling boreholes

2017



1998

We built our first classroom at Lake Natron School

2006

Finished the initial construction at the School of St. Jude, an excellent need-based private school in Arusha

2007

Built the Karatu Children's Playground



2009

Delivered food to drought-stricken villages



2012

First BELA (Babson Entrepreneurial Leadership Academy) seminar conducted at Ganako Secondary School

2015

Sukenya Medical Dispensary opened – the three staff see about 500 patients/month!



2017

First year of COCOBA complete



WATER

THE RIPPLE EFFECT

Access to clean water is essential to the realization of all human rights, as recognized by the United Nations in 2010. East Africa is currently experiencing its worst drought in decades. The streams and rivers from which women collect water to drink and cook with are drying up. FoTZC is drilling five boreholes (wells) in the Loliondo area. Here's why:



Water, or the lack of water, impacts all facets of life in our partner communities. By helping fund more boreholes, we can provide water to those in need. Together we can improve the lives of northern Tanzanians in so many important ways.

EDUCATION

- School attendance is 12% higher among Tanzanian girls who live no more than 15 minutes from a clean water source
- Overall absenteeism drops with access to clean water. At Sukenya Primary School, the number of students absent on a given day dropped 36% after water was piped to the school from a nearby borehole

WOMEN'S EMPOWERMENT

- 90% of water collection is done by women and girls, who sometimes walk eight hours a day to collect water for their families
- Women who spend long hours looking for water are vulnerable to sexual assault along the way
- Women are spending time looking for water instead of on childcare, business pursuits, and medical care
- Girls are more likely to drop out of school to help their mothers collect water and do housework

HEALTH

- Drinking, eating, and bathing in contaminated water can cause waterborne diseases – cholera, botulism, diarrhea, dysentery, and typhoid
- At the FoTZC-built Sukenya medical dispensary, clean water is essential for treating patients safely and effectively



COCOBA

WOMEN'S EMPOWERMENT

We helped start a women's group about ten years ago. The women wanted to make and sell beaded jewelry and handicrafts to Thomson Safaris' guests staying at a camp nearby. What started as a handful of women multiplied to be close to 200! The women began to request help in diversifying their businesses. Enter COCOBA.



COCOBA: Community Conservation Banking

It is a microfinance program in which women learn to open small, environmentally-friendly businesses, using startup funds from their self-funded lending groups.

Four groups of 40 are over a year old, and four more groups have just begun their COCOBA training. Many of these women have little to no formal education; COCOBA teaches them basic bookkeeping and business skills.

New businesses include:

- Beekeeping
- Beading
- Leather tanning
- Owning and operating maize mills
- Gray-water gardening (Bonus: Gray-water gardening allows Maasai to grow vegetables and supplement their diets and incomes during difficult times)
- Raising chickens

The women spend their profits on school fees, school uniforms, textbooks and supplies, food, and medical care.



EDUCATION

In our two decades, we've completed projects at 21 schools in northern Tanzania, including classrooms, teachers' housing, dormitories, latrines, kitchens with high-efficiency stoves, and access to clean water.



EDUCATION: THE CORE OF OUR MISSION

- The government of Tanzania is committed to improving the quality of education, but it can't always afford to construct the buildings that are needed
- Our partner communities consistently name education as their number one priority
- When we build teachers' housing, the government will send additional teachers to remote areas
- Construction of teachers' housing and classrooms lowers the student-to-teacher ratio, which improves the quality of education
- Constructing dormitories at secondary schools allows more young Tanzanians to further their education
- We have the ability to fund buildings, which can be expensive. We leave the school administration to the government, and local communities usually support their schools with smaller things, such as food for school lunches and school supplies

RECENTLY COMPLETED PROJECTS:

- Soit Sambu Secondary School – Boys' Dormitory
- Sukenya Primary School – 2-in-1 Teachers' House
- Robanda Secondary School – 3 Teachers' Houses
- Haymu Primary School – 2 Classrooms

UPCOMING PROJECTS:

- Orkuyene Primary School – 2-in-1 Teachers' House



HEALTH

In 2015, FoTZC completed construction on a medical dispensary in Sukenya Village. This small, local healthcare provider with only three staff at any given time has been extremely successful in the short time that it has been open.

- Women are delivering their babies in the dispensary instead of at home – the staff have safely delivered over 400 infants
- There have been over 13,000 patient-visits
- The staff continue to see an average of 500 patients each month

Demand at the dispensary is so high that we plan to build additional staff housing in the next few years.

ABOUT US

Focus on Tanzanian Communities is led by a **volunteer board** whose members periodically visit Tanzania at their own expense to assess the efficacy of past projects and meet with local officials, village elders, and community groups to **identify sustainable future projects based on local priorities.**

In addition to giving their time, 100% of our board members are also donors.

HOW DOES FOTZC DECIDE ON A PROJECT?

It's simple – we ask the village leaders who have met with their village assemblies.



2016 FINANCIALS

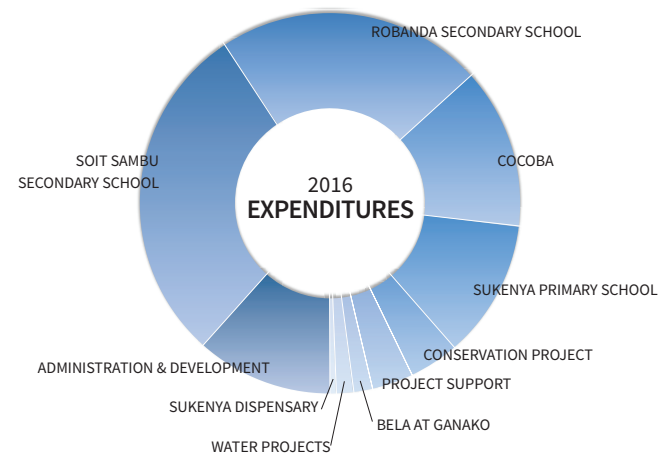
Revenue and Expenditures for January 1, 2016 through December 31, 2016

REVENUE

Cash Donations	\$377,928
In-Kind Gifts (Thomson Safaris)	\$15,000
TOTAL REVENUE	\$392,928

EXPENDITURES

Projects	88%	\$312,824
BELA at Ganako		\$5,697
COCOBA		\$48,460
Sukenya Primary School		\$41,325
Soit Sambu Secondary School		\$102,884
Water Projects		\$1,710
Robanda Secondary School		\$80,030
Conservation Project		\$15,000
Sukenya Dispensary		\$5,132
Project Support		\$12,586
Administration & Development	12%	\$41,088
State Registrations and Tax Preparation		\$13,940
Marketing		\$9,937
Office Supplies		\$2,544
Administrative Support		\$9,053
Bank Fees & Insurance		\$3,131
Database Maintenance		\$2,483
TOTAL EXPENDITURES		\$353,912



DONORS

Focus on Tanzanian Communities and our Tanzanian partners are deeply grateful to these generous people who make our work possible.

Donations received between September 1, 2016 through August 31, 2017

\$10,000 +

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Overcoming economic and social challenges in Tanzania in partnership with local communities and Thomson Safaris.

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